

## Report on “India IT Forum in Osaka”

On May 15, the Osaka Business and Investment Center (O-BIC) jointly held the “India IT Forum in Osaka” with the Osaka Chamber of Commerce and Industry and India IT Forum at the Grand Front Osaka Conference Room (Kita-ku, Osaka City).

This Forum was intended for large Indian and Japanese IT companies to discuss mutual cooperation, as well as for interactions with Indian IT Forum member companies mainly from the communication and IT fields.

In the orientation for seven Indian companies visiting Osaka, Osaka’s investment climate and incentives were introduced by O-BIC. Then, after President Yutaka Mabuchi from KMO Corporation gave a speech, representatives from Indian companies toured the facilities at Knowledge Capital, which newly opened on April 26.

In the Forum, after Mr. Vikas Swarup, Consul General of India, Osaka-Kobe gave a speech, Tata Consultancy Services’ General Manager Yoshikazu Sato and Associate Vice President Kim Jae Hyun of Infosys Limited gave speeches on “Merger Cases between Global IT Companies in India and Japanese Companies” and “Success Factors and Examples of Offshoring by Japanese Companies,” respectively. Furthermore, Director-General Shinya Fujii of JETRO, Chennai and General Manager Kazunori Morikawa of OKI Software gave lectures based on their respective experiences from the perspective of doing business with Indian companies. Ninety-four participants from companies and other organizations in Osaka enthusiastically listened to case studies and presentations by India IT Forum member companies.

After the Forum, some Indian company that attended the India IT Forum decided to move to a temporary office offered by Osaka City for the future establishment of their Osaka Office.

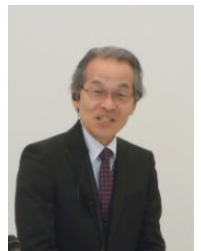
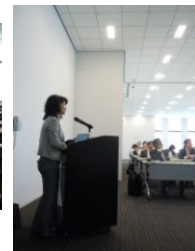
[Outline of the Forum]

Date/time: Wednesday, May 15, 2013, 13:00 - 17:30

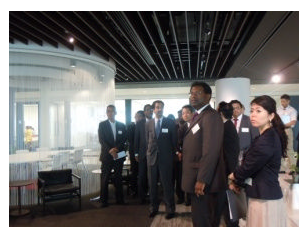
Co-sponsored by the Consulate General of India Osaka-Kobe, Japan; Kansai Economic Federation; Osaka International Business Promotion Center (IBPC Osaka)

### ◆ Orientation

- Speech by the organizer: Shinji Maruyama, General Manager, International Division, Osaka Chamber of Commerce and Industry
- “Briefing on Osaka/Kansai”  
O-BIC Manager Yu Liang
- “Briefing on Knowledge Capital”  
Knowledge Capital Management Corporation (KMO)  
Assistant Manager Yu Sekiguchi



### ◆ Knowledge Capital Facility Tour



### ◆ Forum



### ◆ Exchange Meeting

